Wider Horizons Village



Our village is a particularly powerful model for addressing the risks of aging — especially social isolation

The Idea of a Village is Old — And New

In villages, historically

- People live near each other
- Develop pleasant acquaintances
- Provide mutual support
- And over time, some develop deep friendships



Connection, Engagement, Assistance — all are Intertwined in Wider Horizons Village

Three major purposes:

- We bring people together (connection)
- We support their engagement with others in a variety of ways
- We offer assistance
 - by members and other volunteers
 - and a small paid professional staff



Ways to Connect

- Help others within and outside the Village
- Get support from members and other volunteers
- Participate in many different kinds of events and groups
- Do whatever you want with other members



If you can imagine it, it can happen!

Seattle Villages Membership

| Village | Village Age | # of Members | |
|-----------------------------|-------------|--------------|--|
| Eastside Neighbors Network | 1.5 years | 20/10* | |
| NEST | 8.5 years | 115/65* | |
| Northwest Neighbors Network | 1.5 years | 25/10* | |
| PNA Village | 8 years | 93/97* | |
| Wider Horizons | 5 years | 87 | |
| Westside Neighbors Network | 2 years | 12 | |

^{*}lower cost (usually social memberships without volunteer-provided services)

Wider Horizons Members

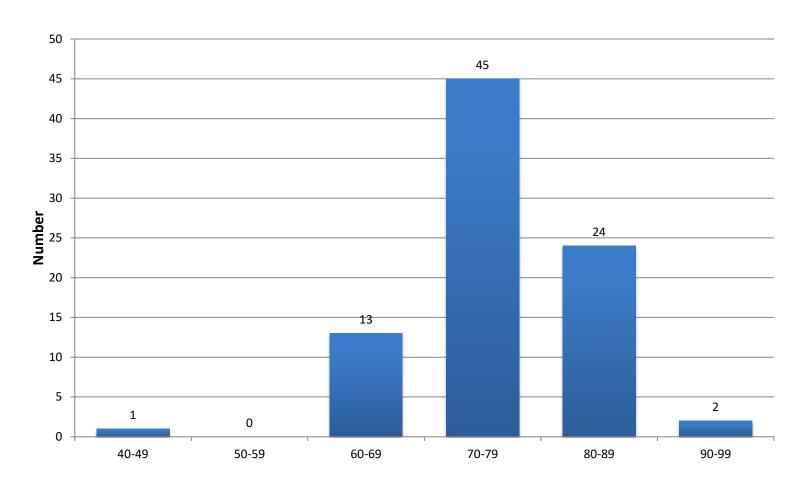
- 85 people who live in Central Seattle
- Two out-of-area members (Vashon and South Seattle)
- > Age late 40's to early 90's
- Not very diverse
- Many joined as an extension of a lifetime of citizen activism and want to continue being active...giving back to each other and others in the community
- In the first year, quite a few people left because their expectations were not met; now almost no one does

Members and Membership

- Since we began 5 years ago, the average age of our members has gone up by only 2 years
- About half live alone and half with others
- Full dues for one person are \$600; for a household, \$900
- > 27% pay less than the full dues
- Member clusters occur in several parts of our village which creates an even more village-y feeling



Members Ages (average age is 75)



We are "Member-Driven"

- Members elect the Board, choosing from among active members nominated by members
- Members initiate and carry out activities (with support from staff)
- Board members serve as liaisons with all our groups and advise them



How We Do Services

- We address any need (no exclusions/no limits)
- Even if you're not sure what you need
- We offer whatever makes the most sense:
 - problem definition
 - problem solving
 - information
 - services from village members/other volunteers
 - o referrals to free and paid community resources
- No one correct way to request a service ("no wrong door" or "all roads lead to Rome")
- We respond quickly and without red tape



Income & Expense by Year

| Year | Income | Expense | Net | Horizon House | |
|---|------------|------------|-----------|----------------------|--|
| | | | | contribution | |
| 2015 | \$ 141,000 | \$ 111,800 | \$ 29,200 | \$ 50,000 | |
| | | | | | |
| 2016 | \$ 110,000 | \$ 122,000 | \$ 12,000 | \$ 50,000 | |
| | | | | | |
| 2017 | \$ 90,000 | \$ 71,200 | \$ 18,800 | \$ 25,000 | |
| | | | | | |
| 2018 | \$ 77,800 | \$ 77,800 | \$ - | \$ 10,000 | |
| | | | | | |
| 2019 | \$ 70,300 | \$ 82,500 | \$ 12,200 | \$ 5,000 | |
| | | | | | |
| 2020* | \$ 88,600 | \$ 76,000 | \$ 12,600 | \$ - | |
| *conservative projection based on YTD thru May | | | | | |

Where Our Revenue Comes From

| | Dues | | Donations | | Other | | TOTAL |
|------|----------|-----|-----------|-----|----------|-----|----------|
| | | | | | | | |
| 2019 | \$36,800 | 52% | \$27,000 | 38% | \$6,500 | 9% | \$70,300 |
| | | | | | | | |
| 2020 | \$38,600 | 44% | \$38,500 | 44% | \$11,500 | 13% | \$88,600 |

We Are Currently Sustainable

- ❖ We have \$42,000 in the bank which would fund our present level of expense through the end of year.
- ❖ We need a surplus to fund cash flow for next year and we project, with reasonable certainty, that we will have the necessary surplus.

What Member Growth Contributes to Sustainability

- ❖ Each new member brings in an additional \$450*
- If we were at 100 members, we would, therefore have an additional \$6,300
- ❖ If we had 125 members, an additional \$17,750

^{*}Total member revenue divided by # of members